

At the Climeworks Summit 2026 in Zurich, **six sustainability leaders** shared how they are approaching carbon dioxide removal (CDR) in practice.

Coming from industries as diverse as finance, manufacturing, mobility, technology, and luxury, they spoke candidly about why they chose to act early, how they assessed different CDR pathways, and what it took to align these decisions with their business and climate strategies.

Here is what they had to say.

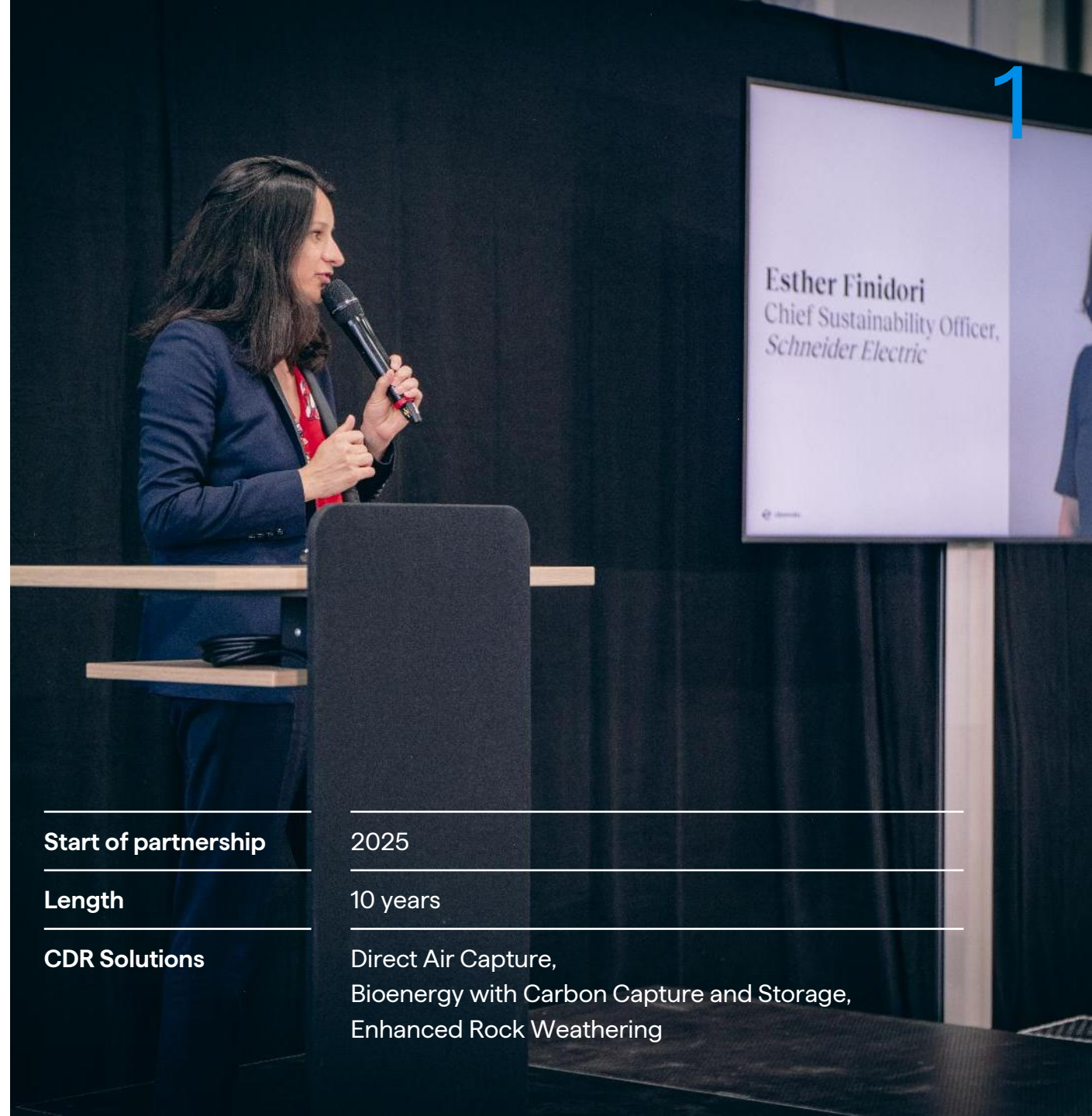


Esther Finidori, Chief Sustainability Officer, Schneider Electric

On selecting a technologically aligned CDR partner

“When it comes to compensation and CO₂ removals in particular, there is one thing that we have always tried to do, both for nature-based offsets and today, with Climeworks, for tech-based offsets: **to be part of the players who help create demand**, whatever the instrument for that is. [...]

With Climeworks, we have a long-term offtake deal, with 10-year agreements to buy a certain volume of CO₂ removals every year. What was very important to us was to **find a partner and technologies that resonate with what we do as a business.**”



Start of partnership	2025
Length	10 years
CDR Solutions	Direct Air Capture, Bioenergy with Carbon Capture and Storage, Enhanced Rock Weathering

Martijn Oosterwoud, Lead Sustainability & Transition, Group Sustainability and Impact, UBS

On credibility and integrity in carbon removal

“It is easy to talk about net zero. It is much harder to reduce emissions in practice. We recognize that, even after substantial reductions, there may be residual emissions that are difficult to abate. Addressing those emissions requires high-quality carbon dioxide removals with **the credibility, integrity and transparency needed to stand up to stakeholder scrutiny.**”

There are many theories and concepts in this space, but making carbon removal work at scale requires practical experience: moving from ideas to implementation, entering into agreements, learning from deployment and understanding what it really means to remove carbon dioxide from the air. That was an important consideration for UBS in entering into its agreement with Climeworks.”



Start of partnership

2022

Length

18 years

CDR Solutions

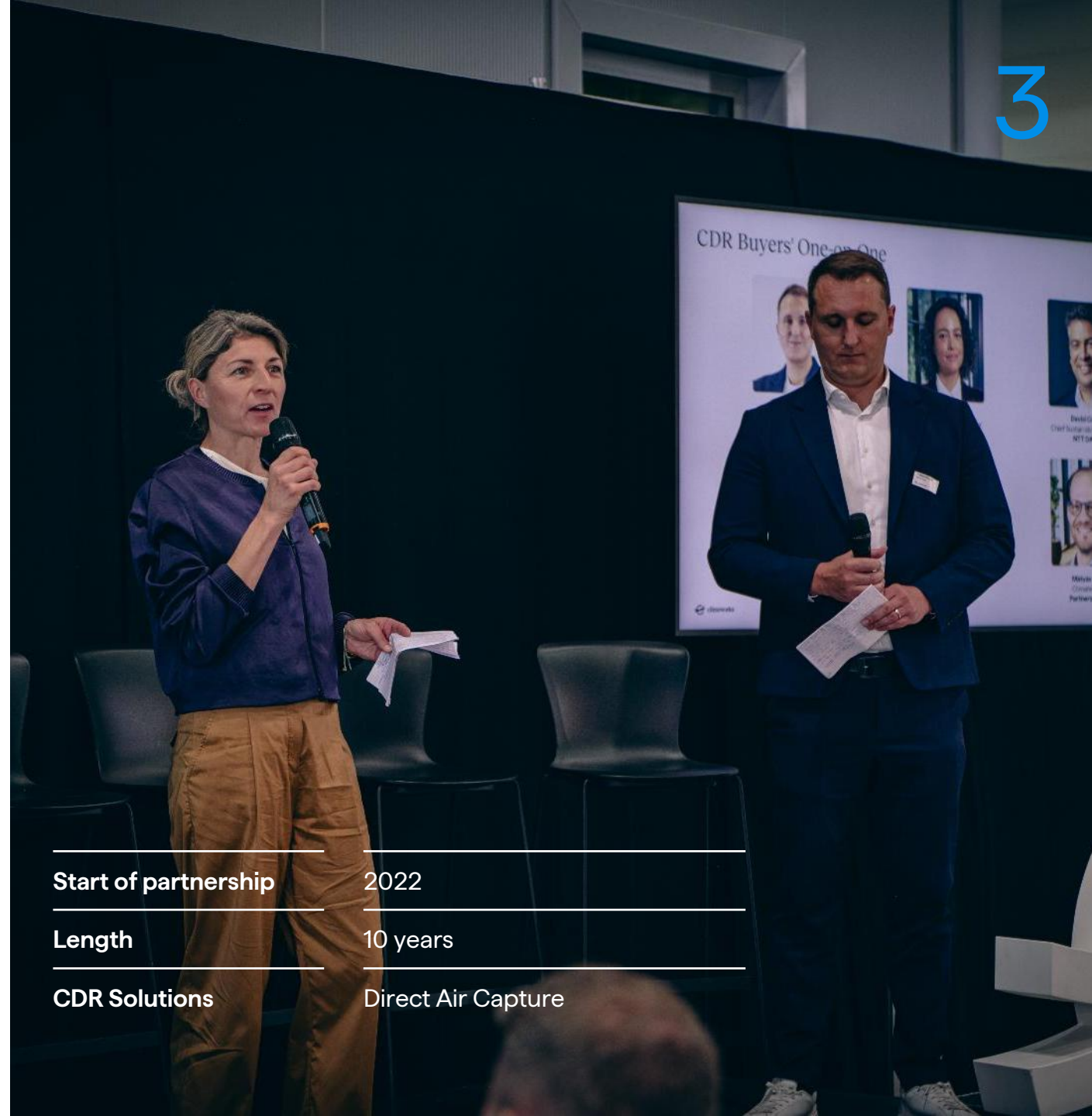
Direct Air Capture and nature-based

Ina Walthert, Head Group Sustainability, AMAG

On CDR within a wider sustainability strategy

“We have a near-term SBTi target until 2030, with a reduction goal of 50% in our scope 1 and 2 emissions, as well as in our largest scope 3 emissions category. With this goal in place, it was almost easy to open the door to a CDR strategy. Because in addition to the near-term target, we also set the ambition to reach net zero by 2040. And it was clear that **if we want to meet that ambition, we need scalable solutions — and for scalable solutions, we have to start investing today.**”

“The decision on the CDR method is very company-specific. We decided to go with a purely DAC strategy, because **we are an engineered-solution oriented company.** But this is not the end of the journey — we need to keep thinking about how to integrate other CDR pathways that are nature positive and foster biodiversity and social impact.”



Start of partnership

2022

Length

10 years

CDR Solutions

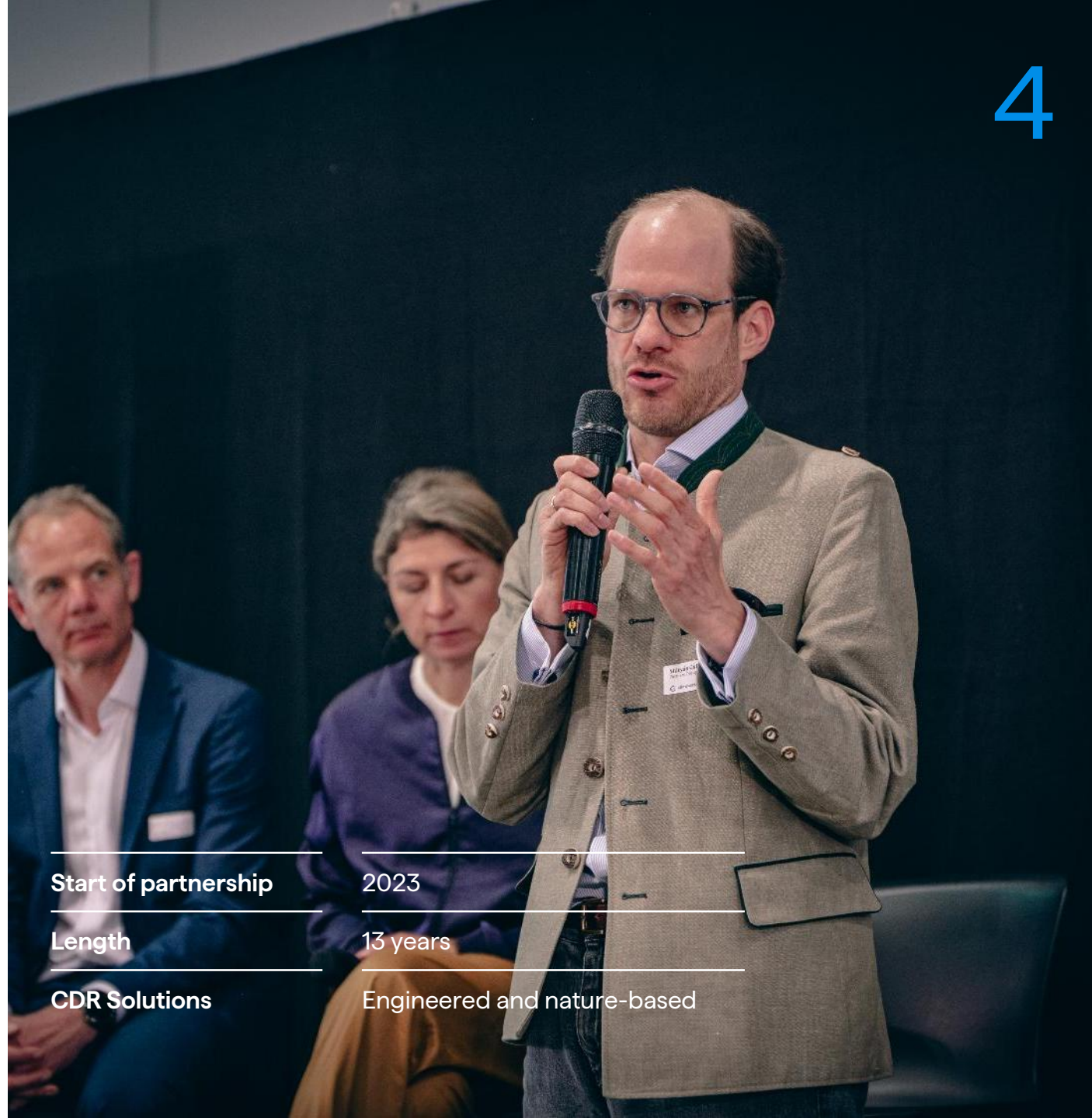
Direct Air Capture

Mátyás Csiky, Climate Lead, Partners Group

On securing carbon removal supply early

“If you have a target — a 2030 target — and you have residual emissions that you want to offset, then **you need to secure your credits today.**”

For someone with a 2030 net zero target, that target is much closer than for those working towards 2050. **But we should not make the mistake of simply postponing this to later.”**



Start of partnership

2023

Length

13 years

CDR Solutions

Engineered and nature-based

Aurelia Figueroa, Chief Sustainability Officer, Breitling

On aligning a luxury brand and CDR

“For us, **it was really about pioneering**, because this has been the spirit of our brand from the very beginning.

Becoming the first buyer of Climeworks Solutions was fully aligned with this storytelling and narrative, and that’s where we really saw the uptake – because, as we all know, these topics are very complicated.

Ultimately, we wanted to **lead with a strong emotional pull** and then provide all the details and the science for anyone who wants to dig deeper.”



Start of partnership

2023

Length

12 years

CDR Solutions

Engineered and nature-based

David Costa, Chief Sustainability Business Officer, NTT DATA

On combining high-quality CDR solutions long term

“We have a very aggressive net-zero strategy and are on track with reductions, but there is this remaining 10% that we cannot eliminate, and we had to do something. So we started having conversations with people like Climeworks. [...]

We signed a long-term agreement for the next 10 years that combines high-value technologies with direct air capture, as well as nature-based solutions.

We have a theory that sustainability is not compliance. **Sustainability is value.** There is a huge opportunity to demonstrate that **sustainable companies will have a better valuation in the medium and long term.**”



Start of partnership

2026

Length

10 years

CDR Solutions

Engineered and nature-based

The perspectives shared by these leaders highlight what it takes to move from ambition to action on carbon removal. We've summarized a set of practical next steps — and are happy to support organizations as they take them.

Next steps	What this looks like in practice	Why it matters
1. Understand your residual emissions early	Build a clear view of which Scope 1, 2 and 3 emissions are likely to remain after reductions, both in the near term and longer term, and how they relate to your targets.	Most organizations engaging with CDR start from a realistic view of what cannot be eliminated.
2. Start exploring access to credible CDR supply	Begin contracting conversations early, even at small scale, to understand availability, quality criteria, and delivery timelines.	Supply is still limited, and early engagement helps build familiarity and confidence over time.
3. Look for CDR solutions that fit your organization	Consider which technologies and pathways align with your industry, strategy, and internal expectations around risk and credibility.	When CDR decisions clearly connect to how an organization operates, they are more likely to resonate with both internal decision-makers and external stakeholders.
4. Think in terms of a portfolio, not a single solution	Combine different high-integrity removal approaches and revisit the mix as standards, needs, and supply evolve.	A portfolio approach allows room to adapt while staying aligned with long-term goals.
5. Prioritize delivery and long-term reliability	Work with partners who can support implementation over time, from sourcing and contracting to delivery and follow-up.	Meeting commitments is an ongoing effort, not a one-off decision.

From securing long-term supply and supporting credibility, to **assessing how CDR can complement broader decarbonization efforts and align with brand values**, the speakers highlighted that **early engagement helps companies learn, build resilience, and better define CDR's role in achieving climate goals.**

➤ Curious what this could look like for your organization? Let's continue the conversation